

The world's best warranty on fiber blowing machines

As the first manufacturer in the world, Fremco A/S provides 36 months extended warranty on all types fiber blowing machines.

"Nothing lasts forever" is the adage, but Fremco fiber blowing machines turn out to be very durable and robust in everyday use. The machines have been 18 years on the Scandinavian market - and years on an increasing share of the world market.

All experience shows that the machines work even in the most extreme environments and under the most difficult conditions. From the Sahara desert, Australia and South America to near the Arctic Circle. Dust, dirt, cold, soil and heat can not break the machines down.

The mechanics need new wear parts and some maintenance now and then, but the basic picture of fiber blowing machines from Fremco shows very high robustness

Therefore provides Fremco - with confidence to our high quality - now 36 months full warranty worldwide. All machines that are purchased after 1 January 2013 are also covered by the warranty, so no customers will be left behind. The guarantee covers all defects in non-moving

parts of the basic structure during general use. This significant warranty improvement underlines the security of the investment and the ability to

even the most demanding tasks again, again and again without fear of machine breakdown.

The dealer network grows

The world map is updated regularly with yet another 'Fremco-flag' when a new dealer is established in a given country.

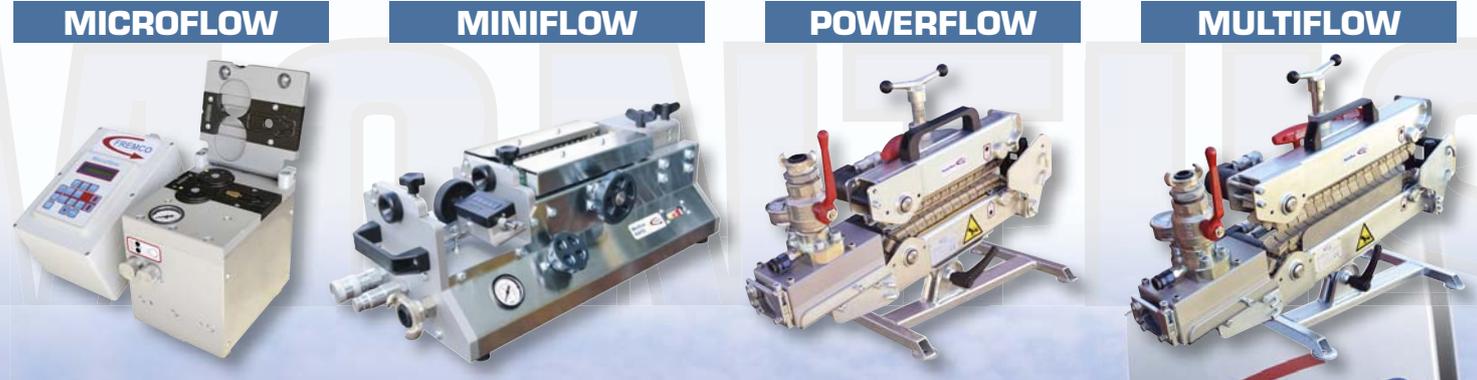
The extended warranty also means that the individual dealer is stronger in the local market, when Fremco stands 100% behind the quality.

In order to increase our end-customer's ability to reach even higher efficiency, Fremco is educating the individual dealers to be able to offer a full-service package as it is known from several other similar industries.

"With the new extended warranty, we are far ahead of both law and competitors," says Fremco's owner Niels Sogaard Hansen. "We are happy that the Danish handmade quality meets the highest requirements, and that the machines are strong enough to survive under extreme conditions worldwide."



The new unique warranty applies to the entire segment of fiber blowing machines:



Positive notes from Italy

The European economy is struggling with the aftermath of the financial crisis, and especially the southern European economy continues to run in low gear. But Fremco's exclusive Italian distributor New Font Telecommunication Technology srl has a increasing optimism in relation to both the domestic and emerging markets in South America.

New Font has strong agencies, which is accompanied by significant effort in sales and has positioned itself as one of Italy's leading suppliers of reliable products and accessories for a wide variety of companies in the telecommunications sector, and especially to fiber optic network (FTTH).

With a steeply rising sales curve through the recent years, sees owner Egisto Edera great opportunities in the ever booming fiber market.

"We are constantly looking for new technology, good products and accessories so our company all time is at the forefront of solutions for the constant booming market", says Egisto Edera, adding "At the same time we are blessed with a flexible and versatile organization that offers a highly professional service, both in terms of top-quality product range and timely delivery".

A real turnkey supplier

In addition to being a supplier of ducts and accessories, operates New Font with machines for rent. A Microtrench machine is a unmanageable investment for a contractor in Italy.

Therefore, New Font has invested in a machine



The latest version of MiniFlow RAPID is reviewed and tested.



New Font sales manager Giovacchino Rosati (right) demonstrates New Font's different solutions for Fremco sales manager Jesper Damtoft.

which can be rented from task to task throughout Italy.

Many Italian contractors do not know methods other than to hand-push cables, which of course requires a lot of manpower. New Font has long spotted the huge potential in using blowing machines to blow cables and fibers into ducts.

Therefore, it is natural that New Font also offers blowing machines to customers when they already sell the ducts and fiber cables. New Font has chosen to negotiate blowing machines from Fremco after a long series of quality tests.

The machines will be marketed on the Italian market and also at new overseas markets.

New exciting market in South America

New Font customers includes naturally a wide range of Italian customers, but through an embassy contact has Argentina now "adopted" the Italian solution as New Font has developed for Telecom Italia. Sales Manager Giovacchino Ro-

sati in full activity to cultivate the new South American market "If they can use our solution in Argentina, so they may well also in other neighboring countries", concludes Giovacchino Rosati with a twinkle in his eye.

New Font is in many ways comparable to - and outperform - other Northern European companies. New Font will not sit and wait for new opportunities, they create them instead.



New Font has constant large quantities of ducts on stock so they can deliver promptly to almost any task.

Now it is really rolling for you ...

Fremco Sales can now offer some really solid and flexible cable drum racks in high quality. The supporting frame is made of galvanized steel. It is equipped with a simple hand-operated mechanical lifting system.

The 'Towers' has five fixed positions with 100 mm increments. There can be variably adjusted between the fixed positions. Especially ideal for uneven surfaces but also in situations between sidewalk and road.

Technical details :

- Drum diameter up to 1800 mm
- Capacity max. 1600 kg.
- External Dimensions 750 x 560 x 410 mm
- Weight 28.5 kg
- Shaft Ø 48 mm x 1400 mm long

Only € 1.339.-

ATTENTION!
complete with
steel shaft
and cones

